

LICENSING

COLLECTIVE

Statutory Royalty Rate Formula Tables

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Statutory Mechanical Royalty Rate Formula Table for Permanent Downloads and Ringtones

Rate F	Period	Royalty Amount per Download (whichever is greater)				
Phono I	2008-2012					
Phono II	2013-2017	\$0.091	\$0.0175 per minute of playing time or fraction of a minute of playing time			
Phono III	2018-2022		indetion of a minute of playing time			
	2023	\$0.12	\$0.0231 per minute of playing time or fraction of a minute of playing time			
	2024	\$0.124	\$0.0239 per minute of playing time or fraction of a minute of playing time			
Phono IV	2025	\$0.127	\$0.0245 per minute of playing time or fraction of a minute of playing time			
	2026-2027	To Be Determined. Rates will be adjusted annually reflect cost of living changes based on the Consum Price Index for All Urban Consumers				

Calculation tip: If the length of a recording of the song is equal to or less than 5 minutes, the amount in column three above applies; if the length of the recording is more than 5 minutes, round up to the next whole minute and multiply the number of minutes by the amount in column four above.

Rate Period		Royalty Amount per Ringtone
Phono I	2008-2012	
Phono II	2013-2017	ĆO 24
Phono III	2018-2022	\$0.24
Phono IV	2023-2027	

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads

Statutory Royalty Rate Definition Summaries For All Rate Periods

Service Offering	Abbr.	Definition
Standalone non-portable subscription—streaming only	S1	User pays a subscription fee solely for streaming, on a non-portable device only and while the device is online.
Standalone non-portable subscription—mixed	S2	User pays a subscription fee for either streaming or eligible limited downloads, on a non-portable device only.
Standalone portable subscription	S3	User pays a subscription fee for streaming (or eligible limited downloads) on a portable device.
Bundled subscription	S4	Combination of subscription offering with one or more other products or services, purchased by user in a single transaction.
Standalone Limited offering	S5	User pays a subscription fee but cannot listen to individual recordings on- demand or has a substantially limited choice of recordings to stream.
Free nonsubscription/ ad- supported	F1	User is able to stream without paying a subscription fee, in exchange for listening to advertisements.
Mixed service bundle	M1	Combination of offering with one or more other products or services, purchased by user in a single subscription transaction, where the DSP also offers users a separate Standalone subscription, and where the offering offers users less functionality than the separate Standalone subscription.
Paid locker	L1	User pays a subscription fee to access recordings that they previously purchased or otherwise possess.
Purchased content locker	L2	User is able to access recordings that they previously purchased or otherwise possess, at no additional cost.

Complete definitions can be found in <u>Phono IV: 37 CFR §385.2 Definitions</u>

Data for the DSP Offering for the Month

Service Revenue (SR)	Revenue a service provider receives including from subscriptions, advertising, sponsorships, and commissions.
Total Cost of Content (TCC)	Amount given, including to record labels or distributors, for the service's use of the sound recordings.
Number of Subscribers (Sub)	Number of end users of a service who are subscribers; for bundled subscription services, the number of end users who made at least one play during the month.
Performance Royalties (PR)	Amount of money paid by a service provider for permission to publicly perform songs.
Play (P)	An interactive stream, or play of a limited download, lasting 30 seconds or more; if the recording itself is less than 30 seconds, then a stream or play of the entire duration of the recording.
Number of Plays of all songs on the service (PL)	Number of plays of all songs on the service, excluding promotional royalty rate plays.
Number of Plays of the songs on the service (PW)	Number of plays of a specific song on the service, excluding promotional royalty rate plays.

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Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads

Overtime Adjustment For All Rate Periods

If the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1 play. Note, this is the length of the entire recording, not how long the recording was played for.

Playing time of the recording	Multiply plays by
5 minutes or less	multiply by 1
5:01 to 6:00 minutes	multiply by 1.2
6:01 to 7:00 minutes	multiply by 1.4
7:01 to 8:00 minutes	multiply by 1.6
8:01 to 9:00 minutes	multiply by 1.8
9:01 to 10:00 minutes	multiply by 2.0
> 10 minutes, Add .2 for each	additional minute or fraction thereof

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Pre-Phono I (2007)

- (S1) Standalone non-portable subscription—streaming only (S4) Bundled s
- (S2) Standalone non-portable subscription-mixed
- (S4) Bundled subscription
- (F1) Free nonsubscription/ ad-supported

(S3) Standalone portable subscription

Type of Service Offering	S1	S2	S3	S4	F1			
Step 1: DETERMINE Total All-In Royalty Pool for Songs								
All-In Royalty Pool for Songs (E) = Greater of A% of Service Revenue compared to the lower of B\$ per subscriber (if applicable) or C% of Total Cost of Content E = Greater of (A x SR) or ((lower of (B x Sub) or (C x TCC))								
A. The % of Service Revenue for All-In Song Royalty Pool Calculation	8.5%							
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	N/A			
C. The % of Total Cost of Content (TCC)*			14.53% or	17%				
Step 2: SUBTRACT Performance Royalties								
Initial Mechanical Royalty Pool (F) = All-In Royalty Pool for Songs (E) minus Performance Royalties								

F = E - PR

Step 3: FINALIZE Mechanical Royalty Pool

Final Mechanical Royalty Pool (G) = Initial Mechanical Royalty Pool (F) or \$D per Subscriber

G = Greater of (I) or (D x Sub)

D. The amount per subscriber the Mechanical Royalty Pool cannot fall below\$0.15\$0.30\$0.50\$0.25N/A	D. The amount per subscriber the Mechanical Royalty Pool cannot fall below	\$0.15	\$0.30	\$0.50	\$0.25	N/A
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Step 4: CALCULATE Royalties for Each Song

Royalty Amount Per Play (H) = Final Mechanical Royalty Pool (G) divided by Number of Plays of all Songs on the Service[±] H = G/PL

Mechanical Royalties for the Song (I) = Royalty Amount Per Play multiplied by the Number of Plays of the Song^{\pm}

 $I = H \times PW$

*The higher percentage rate applies when the DSP has secured the mechanical license instead of the record label [±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono I (2008-2012)

(S1) Standalone non-portable subscriptionstreaming only (S4) Bundled subscription

(S2) Standalone non-portable subscription-mixed

(F1) Free nonsubscription/ ad-supported

(S3) Standalone portable subscription

	S1	S2	S3	S4	F1			
Step 1: DETERMINE Total All-In R	oyalty	/ Pool	for So	ongs				
All-In Royalty Pool for Songs (E) = Greater to the lower of B\$ per subscriber (if appli E = Greater of (A x SR) or ((lower of (B x Sub) or (C x 7	cable) c				-			
A. The % of Service Revenue for All-In Song Royalty Pool Calculation 10.5%								
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	N/A			
C. The % of Total Cost of Content (TCC)*	18% or 22%	17.36% or 21%	17.36% or 21%	17.36% or 21%	18% or 22%			
Step 2: SUBTRACT Performance I	Royalt	ies						
Performance Royalties								
	alty P	ool						
			oyalty P	ool (F) (or \$D pe			
Step 3: FINALIZE Mechanical Roy Final Mechanical Royalty Pool (G) = Initial Subscriber			oyalty P \$0.50	ool (F) (\$0.25	or \$D pe _{N/A}			
Subscriber G = Greater of (F) or (D x Sub) D. The amount per subscriber the Mechanical Royalty	Mecha \$0.15	nical Ro \$0.30						

*The higher percentage rate applies when the DSP has secured the mechanical license instead of the record label [±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono II (2013-2017)

- (S1) Standalone non-portable subscription—streaming only
- (S2) Standalone non-portable subscription-mixed
- (S3) Standalone portable subscription
- (S4) Bundled subscription
- (S5) Standalone Limited offering

- (F1) Free nonsubscription/ ad-supported
- (M1) Mixed service bundle
- (L1) Paid locker
- (L2) Purchased content locker

	S1	S2	S3	S4	S5	F1	M1	L1	L2
Step 1: DETERMINE	Total <i>i</i>	All-In	Royali	ty Poo	ol for S	ongs			
All-In Royalty Pool for Sor per subscriber (if applicat E = Greater of (A x SR) or ((lower	ole) or C	% of To	otal Cos			enue co	mpared to	the low	er of B
A. The % of Service Revenue for All-In Song Royalty Pool Calculation			10		11.35%	12%	12%		
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	\$.18*	N/A	N/A	\$0.17*	N/A
C. The % of Total Cost of Content (TCC)**	18% or 22%	17.36% or 21%	17.36% or 21%	17.36% or 21%	17.36% or 21%	18% or 22%	17.36% or 21%	17.11% or 20.65%	18% or 22%
Initial Mechanical Royalty Royalties			-		for Son	gs (E) mi	nus Perfo	rmance	
Initial Mechanical Royalty Royalties F = E - PR	/ Pool (F	⁼) = All-	In Royal	ty Pool	for Son	gs (E) mi	nus Perfo	rmance	
Initial Mechanical Royalty Royalties F = E - PR Step 3: FINALIZE Me Final Mechanical Royalty	r Pool (F echani	=) = All- cal Ro	In Royal yalty	ty Pool Pool					er
Initial Mechanical Royalty Royalties F = E - PR Step 3: FINALIZE Me Final Mechanical Royalty $G = Greater of (F) or (D \times Sub)$ D. The amount per subscriber the Mechanical Royalty Pool cannot	r Pool (F echani	=) = All- cal Ro	In Royal yalty	ty Pool Pool					er N/A
Step 2: SUBTRACT P Initial Mechanical Royalty Royalties F = E - PR Step 3: FINALIZE Me Final Mechanical Royalty $G = Greater of (F) or (D \times Sub)$ D. The amount per subscriber the Mechanical Royalty Pool cannot fall below Step 4: CALCULATE F	v Pool (F echani Pool (G \$0.15	⁻) = All- cal Ro) = Initi \$0.30	In Royal yalty al Mech \$0.50	ty Pool Pool anical F \$0.25	Royalty	Pool (F) (or \$D per	Subscrib	

*For S5 and L1 service offering types, the A% of Service Revenue is compared to the greater of (rather than the lower of) theB\$ per subscriber and C% of Total Cost of Content amounts

**The higher percentage rate applies when the DSP has secured the mechanical license instead of the record label

[±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono III (2018-2022)

(S1) Standalone streaming only		(F1) Free nonsubscription/ ad- supported								
(S2) Standalone non-portable subscription-mixed						(M1) Mixed service bundle				
(S3) Standalone	e portable s	ubscriptior	1		(L1) Paid locker					
(S4) Bundled si	ubscription				(L2) Purch	ased cont	tent locker			
(S5) Standalone	e Limited off	fering								
Type of Service Offering	\$1	S2	S3	S4	S5	F1	M1	L1		

Step 1: DETERMINE Total All-In Royalty Pool for Songs

All-In Royalty Pool for Songs (E) = Greater of A% of Service Revenue compared to the lower of B\$ per subscriber (if applicable) or C% of Total Cost of Content

E = *Greater of (A x SR) or ((lower of (B x Sub) or (C x TCC))*

A. The % of Service Revenue for All-In Song Royalty Pool			2018	2019	2020	2021	2022		
Calculation			11.4%	12.3%	13.3%	14.2%	15.1%		
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.50	\$0.50	\$0.80	N/A	N/A	N/A	N/A	N/A	N/A
C. The % of Total Cost of Content (TCC)	22%	21%	21%	21%	21%	22%	21%	20.65%	22%

Step 2: SUBTRACT Performance Royalties

Initial Mechanical Royalty Pool (F) = All-In Royalty Pool for Songs (E) minus Performance Royalties F = E - PR

Step 3: FINALIZE Mechanical Royalty Pool

Final Mechanical Royalty Pool (G) = Initial Mechanical Royalty Pool (F) or \$D per Subscriber $G = Greater of (F) or (D \times Sub)$

D. The amount per subscriber the Mechanical Royalty Pool cannot fall below	\$0.15	\$0.30	\$0.50	\$0.25	N/A	N/A	N/A	N/A	N/A
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Step 4: CALCULATE Royalties for Each Song

Royalty Amount Per Play (H) = Final Mechanical Royalty Pool (G) divided by Number of Plays of all Songs on the Service[±]

H = G/PL

Mechanical Royalties for the Song (I) = Royalty Amount Per Play multiplied by the Number of Plays of the Song[±]

 $I = H \times PW$

[±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.

L2

Statutory Mechanical Royalty Rate Formula Table for Interactive Streams and Limited Downloads: Phono IV (2023-2027)

- (S1) Standalone non-portable subscription—streaming only
- (S2) Standalone non-portable subscription-mixed
- (S3) Standalone portable subscription
- (S4) Bundled subscription
- (S5) Standalone Limited offering

- (F1) Free nonsubscription/ ad-supported
- (M1) Mixed service bundle
- (L1) Paid locker
- (L2) Purchased content locker

A. The % of Service Revenue for All-In Song Royalty Pool Calculation				-		-)27 35%		
B. The amount per subscriber for All-In Song Royalty Pool Calculation	\$0.60	\$0.60	\$1.10	N/A	N/A	N/A	N/A	N/A	N/A
C. The % of Total Cost of Content (TCC)	26.2%	26.2%	26.2%	24.5%	26.2%	26.2%	26.2%	26.2%	26.2%
Initial Mechanical Roya Royalties F = E - PR Step 3: FINALIZE N		F) = All-Ir			r Songs (E	E) minus	s Perfor	mance	
Royalties F = E - PR	lty Pool (<mark>1echani</mark> ty Pool (G	F) = All-Ir ical Roy	/alty P	ool					er
Royalties F = E - PR Step 3: FINALIZE N Final Mechanical Royalt	lty Pool (<mark>1echani</mark> ty Pool (G	F) = All-Ir ical Roy	/alty P	ool					er

[±] A play must be 30 seconds or more. If the recording itself is less than 30 seconds, then the play must be of the entire duration of the recording. For the full definition, see 37 CFR §385.2. Additionally, if the length of a recording is more than 5 minutes, each play that occurs is counted as more than 1 play. Note, this is the length of the entire recording, not how long the recording was played for. This is called an overtime adjustment, and you can find more information about it on another page in this document.